

Kerala Business and Community Delegation

Expression of Interest (EOI) terms and conditions

1. Overview

Northern Territorians who have a business or community connection to India are encouraged to join **Deputy Chief Minister Hon Nicole Manison MLA** at a special ceremony in **Thiruvananthapuram, India from 11-12 October** to celebrate the signing of a Memorandum of Understanding and Plan of Action between the Northern Territory Government and Kerala State Government, India.

The delegation will support the strengthening of trade, engagement and economic partnerships between the two regions.

India is identified as a priority market in the Northern Territory International Engagement Strategy 2022-2026 and a key trading partner of the Northern Territory.

EOI closes on Thursday 31 August 2023

Territory delegates will:

- receive a complimentary pass to the signing ceremony and related networking events.

Delegation benefits:

Participation in the delegation presents a unique opportunity to:

- increase people-to-people links
- meet with potential partners, key investors and clients in India
- learn from companies already successfully operating in the market
- showcase your capabilities to key stakeholders
- promote the capabilities of the Territory.

2. Delegation purpose

- Profile the Territory as a world-class investment destination in key sectors
- Amplify the Territory's existing and potential exports to India in critical minerals, digital technologies, as well as opportunities in gas, mining, maritime infrastructure.

3. EOI Scope

A maximum of 20 delegation passes will be available. Passes include access to the signing ceremony and other potential networking events in Kerala, India.

Who

This delegation may appeal to members of the Territory community who:

- have community and cultural ties to Kerala, or India more broadly
- Tech firms, start-ups that want to export to India
- Skilled professionals looking to work with bilateral partners in India
- Researchers, experts and policy thinkers wishing to access India's key growth areas

Priority will be given to business applicants that meet the terms under the Global Trade Scheme, including established export plans to India; or have direct business/community links with Kerala or India more broadly.

Key dates

EOI submission:

NB: Dates are as a guideline only, approved delegates may be notified earlier

Date	Milestone
Thursday 31 August, <u>5pm ACST</u>	Submissions close
Monday 11 September	Successful candidates notified
Department of Industry, Tourism and Trade to release tickets at Charles Darwin Centre, L5 19 The Mall Darwin	
Wednesday 11 October	Ceremony in Thiruvananthapuram, India
Thursday 12 October	"Get to know the Territory" showcase event in Thiruvananthapuram, India

Cost to participate

Participants are required to meet their own travel costs, including flight, accommodation and in-country transport.

Funding Support | Businesses that apply to participate in the delegation may be eligible to access support under the [Global Trade Scheme](https://nt.gov.au/global-trade-scheme)¹. Terms and conditions apply.

¹ <https://nt.gov.au/global-trade-scheme>

Travel insurance | Participants are required to meet their own travel insurance requirements prior to departure.

Judging

A panel of three judges from across the Northern Territory Government with a link to Kerala and India will assess and select the delegation.

Selection criteria

In order to be eligible, applicants must supply the following:

- Submission form
- Proof of residence in the Northern Territory
- Registered ABN and business/sole trader operating in the Northern Territory, or
- Credentials as a researcher or academic in critical minerals, digital technologies, gas, mining or maritime infrastructure
- Available to attend a key event in Kerala, India on 11 October 2023.

Successful application process

- Successful applicants will be notified via a formal letter by Monday 11 September.